

Message Text

UNCLASSIFIED

PAGE 01 ROME 09578 241526Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----101899 241527Z /53

P R 241345Z MAY 78
FM AMEMBASSY ROME
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 3021
AMCONSUL MILAN

UNCLAS ROME 9578

STATE ALSO PASS LINDEMANN, NTIS

E.O. 11652: N/A
TAGS: BTRA, BEXP, TECH, IT
SUBJ: FOREIGN BUYER PROGRAM: MARIO FORTINI OF GEPI

REF : ROME 9476

1. MARIO M. FORTINI, MANAGER OF THE TECHNOLOGY SCOUTING DEPARTMENT OF GEPI, A MAJOR ITALIAN GOVERNMENT-OWNED ENTITY OPERATING GROUP OF INDUSTRIAL "PROBLEM" COMPANIES (SEE PARA 3), INTENDS TO TRAVEL TO U.S. IN JUNE TO SEEK NEW PRODUCTS AND TECHNOLOGY. WOULD ALSO BE INTERESTED IN DISCUSSING WITH APPROPRIATE OFFICIALS POSSIBILITY OF HIS ACTING AS AGENT FOR NATIONAL TECHNICAL INFORMATION SERVICE (NTIS) IN ITALY (SEE REFTEL).
2. FORTINI CURRENTLY PLANS STOPS IN LOS ANGELES AND WASHINGTON. EMBASSY HAS SUGGESTED HE CALL ON FOREIGN BUYER PROGRAM (FBP) AT USDOC, WASHINGTON, AND COMMERCE DISTRICT OFFICE IN LA. BEST TIMES FOR APPOINTMENTS ARE JUNE 2 IN LA AND JUNE 9 OR 12 IN DC.
3. GEPI IS THE GOVERNMENT'S "SALVAGE" OPERATION FOR MANUFACTURING FIRMS IN ECONOMIC DIFFICULTY; TOTAL ANNUAL SALES ARE UNCLASSIFIED

UNCLASSIFIED

PAGE 02 ROME 09578 241526Z

AROUND 700 MILLION DOLLARS. MAJORITY OF GEPI'S EIGHTY-PLUS COMPONENT COMPANIES ARE SMALL (UNDER 500 EMPLOYEES), LABOR INTENSIVE, AND SHORT ON ADVANCED TECHNOLOGY. MOST ARE IN APPAREL, ELECTRONICS, AGRICULTURAL EQUIPMENT, AND SHIP BUILDING SECTORS, ALTHOUGH A VARIETY OF INDUSTRIAL AND CONSUMER PRODUCTS ARE REPRESENTED. EMBASSY HAS SENT COPIES OF BROCHURE DESCRIBING GEPI TO FBP, THE LA DISTRICT OFFICE, AND NTIS.

GARDNER

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: VISITS
Control Number: n/a
Copy: SINGLE
Draft Date: 24 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978ROME09578
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780219-0113
Format: TEL
From: ROME
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780524/aaaaatom.tel
Line Count: 63
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 5151c397-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 ROME 9476
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2586097
Secure: OPEN
Status: NATIVE
Subject: FOREIGN BUYER PROGRAM: MARIO FORTINI OF GEPI
TAGS: BTRA, BEXP, TECH, IT, US, GEPI, (FORTINI, MARIO)
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/5151c397-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014